

# ABLE BC **BUYERS'** **2024** **GUIDE**



PM 40026059

## PREFERRED SUPPLIER **LIST**



ALLIANCE OF BEVERAGE LICENSEES  
FOR A RESPONSIBLE LIQUOR INDUSTRY

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# A Message from ABLE BC's President, Yvan Charette



It is my honour to represent BC's private liquor stores, pubs, bars, nightclubs, and hotel liquor licensees as President of ABLE BC. Once again, I am pleased to introduce ABLE BC's 2024 *Buyers' Guide*, featuring our preferred industry suppliers, valued associate members, and advocacy partners.

2023 was another challenging year for our industry, with mounting financial pressures and an ongoing uphill battle as we all struggle to recover from the economic damage of the pandemic. As I work closely with ABLE BC's Board of Directors, our LRS, LP, and Cannabis Committees, members, and dedicated staff, I am consistently impressed by the dedicated and resilient nature of BC's private liquor industry. I know our industry will thrive because I've seen first-hand the hard work put in by the ABLE BC team and member businesses.

This year more than any other, I implore you to support small businesses in your community. The companies listed in our annual *Buyers' Guide* are trusted leaders in our industry and they know exactly how to cater to your specific

business needs. Whether you are looking for shelving, POS systems, employee benefits, or more, we strongly encourage you to consider using their products and services.

Our preferred suppliers are also associate members of the Alliance. Associate members provide essential support to our advocacy work, and they are invested in our industry's long-term success.

## Preferred Pricing for ABLE BC Members

ABLE BC members have exclusive access to our preferred suppliers' special pricing, discounts, and services. Take advantage of the excellent value available through your membership. You can find more details throughout the *Buyers' Guide* or by contacting suppliers directly. Please visit our website at [ABLEBC.ca](http://ABLEBC.ca) for a full list of our Member Benefit programs or contact [david@ablebc.ca](mailto:david@ablebc.ca) to learn more.

ABLEBC

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- ✓ Successful government advocacy, including: wholesale hospitality pricing, declaring liquor retail an essential service, and selling liquor with takeaway and delivery
- ✓ Fighting for the future: extend the LRS moratorium, allow licensee sales, permanent hospitality pricing, and more

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per month

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**We need each other now more than ever.**

Join the fight and become a member today  
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FOR A RESPONSIBLE LIQUOR INDUSTRY

**Publication for the Alliance of Beverage Licensees**

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Alliance of Beverage Licensees (ABLE BC)

BC Craft Brewers Guild

BC Hospitality Foundation

BC Hotel Association

BC Restaurant and Food Services Association

Beer Canada

Craft Distillers Guild of BC

go2HR

Import Vintners & Spirits Association (IVSA)

New Wave Wine Society

Restaurants Canada

Tourism Industry Association of BC (TIABC)

Wines of British Columbia

## BANKING

Dehoney Financial Group

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## BEER BOTTLE RECYCLING

BC Brewers Recycle Container Collection Council

## BEVERAGE - SALES

40 Knots Winery

Arterra Wines Canada, Inc.

Asahi Canada

Authentic Wine & Spirits

Breakthru Beverage Canada

Campari

Corby Spirit & Wine Ltd.

Craftwork Spirits & Beverages Ltd.

Crush Imports | Soft Crush

Dirty Laundry Vineyard

Labatt Breweries of Canada

Mark Anthony Wine & Spirits

Molson Coors Beverage Company

Peter Mielzynski Agencies (PMA) Canada Ltd.

Sleeman Breweries Ltd.

Trialto Wine Group Ltd.

## BEVERAGE - BOTTLING

Artus Bottling Ltd.

## BREWERY

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Labatt Breweries of Canada

Molson Coors Beverage Company

Sleeman Breweries Ltd.

## CANNABIS MICRO-PROCESSOR AND INDUSTRY CONSULTANT

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## DISTILLERY

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## DISTRIBUTION

ContainerWorld Group of Companies

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Gordon Food Service

Liquify

## DUE DILIGENCE SERVICES

Diligent Management

Sting Executive Group Inc.

## FOOD SERVICE EQUIPMENT & SUPPLIES

Gordon Food Service

## GAMING

British Columbia Lottery Corporation (BCLC)

## HUMAN RESOURCES

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## INDUSTRY EVENTS

Vancouver International Wine Festival

## INSURANCE - COMMERCIAL

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Waypoint Insurance

Western Financial Group Insurance Solutions

## IT SERVICES

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## LAW FIRM

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MJB Lawyers

## LIQUOR LICENSING CONSULTANT

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Diligent Management

Rising Tide Consultants Ltd.

Thrive Liquor & Cannabis Advisors

## MARKETING & SALES

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SkipTheDishes

## PAYMENT PROCESSOR

Global Payments

SONA

## POS & BANK MACHINE SUPPLIES/ OFFICE SUPPLIES

Barnet Technologies Inc.

CLR Concepts - CLEAR POS

King Business Services

Orca Dynamics Ltd.

VI Banking ATM Secured Solutions

## PUBLICATIONS/MEDIA

EMC Publications

Premium Sports Broadcasting Inc.

## REBATE PROGRAM

Foodbuy

## RESTAURANT

Batch 44 Brewery & Eatery Ltd.

Black Pine; Woodsman Group

Louis Enterprises Ltd. DbA Lou's Grill

## SHELVING AND STORAGE

Lions Port Products Inc.

## SOFTWARE DEVELOPMENT

BottleCAPPs

SkipTheDishes

## SUPPLIES

BWI Business World Inc.

Impact Radio Accessories

ZipMaster

## TRAINING

Knowbie

## WINE PRODUCTION, SALES & MARKETING

Arterra Wines Canada, Inc.

Liquify

## WINERY

40 Knots Winery

Arterra Wines Canada, Inc.

Dirty Laundry Vineyard

Mark Anthony Wine & Spirits

### 40 Knots Winery

2400 Anderton Road  
Comox, BC V9M 4E5  
Brenda Hetman-Craig  
T 778-431-0142  
brenda@40knotswinery.com  
www.40knotswinery.com

### Alliance of Beverage Licensees

#### (ABLE BC)

200 - 948 Howe Street  
Vancouver, BC V6Z 1N9  
Jeff Guignard  
T 604-688-5560  
jeff@ablebc.ca  
www.ablebc.ca  
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### Arterra Wines Canada, Inc.

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www.batch44brewery.com

### BC Brewers Recycle Container

**Collection Council**  
12258 Coleraine Drive  
Bolton, ON L7E 3A9  
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T 416-200-6759  
rachel.morier@thebeerstore.ca  
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### BC Craft Brewers Guild

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# BUYERS' GUIDE

**BC Hotel Association**  
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Ingrid Jarrett  
T 604-681-7164  
ingrid@bcha.com  
www.bcha.com

**BC Restaurant and Food Services Association**  
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## Craft Distillers Guild of BC

Tyler Dyck  
info@craftdistillersbc.ca  
www.craftdistillers.ca

## Craftwork Spirits & Beverages Ltd.

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### Preferred pricing for ABLE BC members

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www.impactcomms.com

## IVSA Import Vintners & Spirits Association

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## Labatt Breweries of Canada

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# 2024

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## Louis Enterprises Ltd. Db a Lou's Grill

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Pat Bell  
T 236-423-2747  
pat.bell@shaw.ca  
www.newwavewine.ca

## Orca Dynamics Ltd.

2647 Turner Street  
Victoria, BC V8T 4T8  
Trevor Watson  
T 250-595-8504  
trevor@orcadynamics.com  
www.orcadynamics.com

## Peter Mielzynski Agencies (PMA) Canada Ltd.

1310 Kootenay Street  
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www.premiumsports.ca

## Restaurants Canada

PO Box 28004, 499 Granville Street  
Vancouver, BC V6C 3T7  
Mark von Schellwitz  
T 604-685-9655  
mvonschellwitz@restaurantsCanada.org  
www.restaurantsCanada.org

## Rising Tide Consultants Ltd.



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Fax: 250-952-7066

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Website: [www.gov.bc.ca/lcrb](http://www.gov.bc.ca/lcrb)

Liquor and Cannabis Licensing Portal: <https://justice.gov.bc.ca/lcrb/>

For all media requests, call the Public Safety and Solicitor General media contact line 250-213-3602

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Office: 604-252-7400

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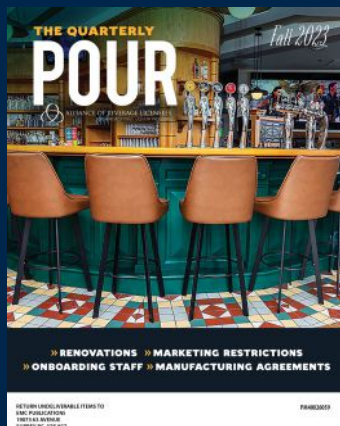
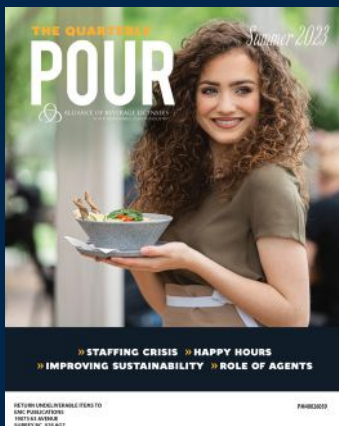
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