



How Foodbuy works

A member benefit program endorsed by ABLE BC and the BC Hotel Association.

Foodbuy is a division of Compass Group, the third largest foodservice company in the world.

Watch a short video overview <https://vimeo.com/257087691>

QUICK FACTS

- ABLE BC members see on average **1 percent or more return** on total purchased in rebate dollars with no effect to the pricing and rewards they receive with Sysco or GFS
- You **do not need to change** anything about the way you buy today. The Foodbuy program works in the background with Sysco and GFS and does not affect any pricing, rewards programs, or rebates you get directly from them.
- **How we calculate your rebate dollars:** Foodbuy collects the data of what you buy every month from your suppliers and compares it to our rebates.
- There is **no cost** to be on the Foodbuy program. We split the manufacturer rebates we find with you 50-50. There are no rules or minimums of how many of our rebated items you must purchase.
- We currently have **over 35,000 rebates** in our system covering all categories.
- For any direct rebates you already have in place with manufacturers, just let us know. We will exempt them from the 50-50 split and find you more.
- You will receive a **monthly rebate cheque** from Foodbuy.
- You can **cancel your Foodbuy program membership at any time** with 90 days' notice.
- You will have a dedicated account manager to help find you more rebate opportunities.
- Even if you don't take advantage of additional product change suggestions, your **rebate dollars could still increase every year** because of our renegotiations with suppliers.
- As a Foodbuy member, you get the additional bonus of having special Foodbuy member pricing at: Russell Hendrix, Canadian Linen, and Veritiv. Plus, rebates from: Petro Canada, Staffing Shop, and many more.



- Foodbuy has added Waste Solutions Canada to our program. We can also help you find ways to **lower your waste disposal costs**.
- **How to sign up:** complete a Foodbuy member agreement. There is no other administration on your part – the rest is handled by Foodbuy.

For more information and to sign-up please contact:

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